



Cincinnati Bar Association
Real Estate Practice Group (Zoom)
Lunch Meeting Presentation Overview
July 5, 2022

Midwest Megaprojects, CAVES & High Times in Economic Development

Amazon Prime Air Hub Ford/SK Innovation Intel Envision AESC

These are a sampling of some of the impressive megaprojects with \$1B+ investments happening in the Midwest now. We'll explore these projects and their impacts juxtaposed against a growing sentiment of slow growth or no-growth from CAVES (Citizens Against Virtually Everything) and a robust time for economic development practitioners.

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Daniel E. Tobergte

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Northern Kentucky

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EDUCATION

Eastern Kentucky University, B.S.,
Recreation & Park Administration, 1980;
M.S., Public Administration, 1982
Kentucky Institute for Economic
Development, 1990
University of Oklahoma Economic
Development Institute, 1993

LAW SCHOOL

Northern Kentucky University Salmon P.
Chase College of Law, J.D., 1988

BAR ADMISSIONS

Commonwealth of Kentucky

AREAS OF PRACTICE

Economic Development Incentives
Economic Development Services

COMMUNITY OUTREACH

Cincinnati/Northern Kentucky Foreign Trade
Zone Board of Directors - Member
2005-2016; Chair 2017-19
Immaculate Heart of Mary Parish - Capital
Fund Drive Chair 1997 & Co-Chair 1992;
Confirmation Leader 2016-present; St.
Vincent de Paul Society - 1996-2014; Youth
Baseball/Basketball Coach - 2005-17
International Economic Development Council
- Member 1991-2018
Kentucky Association for Economic
Development - President/Officer - 1994-96;
Member - 1990-2018
Leadership Northern Kentucky - 1990
Leadership Cincinnati - 2014
Northern Kentucky Chamber of Commerce -
Taxation Committee Chair 1997-2012;
Advocacy Committee 2017-present
Northern Kentucky University College of
Informatics - Dean's Advisory Board - 2008-

Dan is a veteran in the economic development community with a proven track record of driving business growth. Coupling over 34 years of experience with an extensive network of working relationships with business and community leaders, Dan coordinates the efforts of a team of attorneys at Graydon that offers extensive economic development services ranging from site selection to organization planning to incentives, all designed to provide development solutions for both private sector and public sector clients. Since 3Q 2019, Graydon Economic Development Services has assisted three companies secure over \$1.4M in grants/tax credits for new and expanding projects and is working on multiple new industrial, commercial and multi-family real estate development projects within the Cincinnati region and in the Midwest.

Prior to leading Graydon's Economic Development Services team, Dan was President & CEO of Northern Kentucky Tri-ED, the primary economic development entity for Boone, Kenton, and Campbell counties in the Cincinnati metro market. During his tenure, more than 660 primary industry projects located, started or expanded in Northern Kentucky, creating more than 64,000 new jobs and investing more than \$8.2 billion in the region. His leadership was integral to the attraction or expansion of many high-profile businesses to the region, including Fidelity Investments, Safran Landing Systems, Amazon Prime Air, Ashland, CTI Clinical Trials & Consulting Services, Citi, Mazak, DHL, FedEx Ground, General Cable, Toyota, Aquisense Technologies, LaFarge and Bexion Pharmaceuticals, among others. In 2017, the organization landed more capital investment than any other year in its 30-year history.

Dan's contributions to regional development have not gone unnoticed. He's received various awards throughout his career and most recently in 2019 was inducted into the Northern Kentucky Business Hall of Fame and received the prestigious Wm. T. (Bill) Robinson III Economic Development Award from the Northern Kentucky Chamber of Commerce.

present

Redwood Rehabilitation Center - Major Gift
Committee - Chairman 1998

St. Henry District High School - Major Gifts;
New High School 1997 & Expansion 2017-18

Thomas More University - Board of Trustees
- 2017-present

AFFILIATIONS

Kentucky Bar Association

Certified Economic Developer - International
Economic Development Council - 1999-
present